A decorative graphic on the left side of the slide consists of several overlapping, curved, blue lines that create a sense of motion and depth. The lines vary in shades of blue, from light to dark, and are arranged in a way that suggests a stylized 'E' or a series of flowing paths.

First Quarter Financial Results Fiscal Year 2014 (Ending March 2015)

July 31, 2014
Seiko Epson Corp.

■ Disclaimer regarding forward-looking statements

The foregoing statements regarding future results reflect the Company's expectations based on information available at the time of announcement. The information contains certain forward-looking statements that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, the competitive environment, market trends, general economic conditions, technological changes, exchange rate fluctuations and our ability to continue to timely introduce new products and services.

■ Numerical values presented herein

Numbers are rounded to the unit indicated.

Percentages are rounded off to one decimal place.

Disclosure of FY2014 Financial Results

- Financial results are presented on an IFRS basis, effective from the 2014 fiscal year.
- Q1 results and outlooks are presented on an IFRS basis.
- Historical financial information, as well as the previous outlook (disclosed April 30), has been restated under IFRS.

* Business profit is calculated by deducting cost of sales and SGA expenses from revenue. Although not defined in the statement of consolidated comprehensive income, this indicator is very similar to the concept of operating income under J-GAAP. Epson will present this information as a reference, as the Company believes users of financial statements will find it useful when evaluating Epson's financial performance.

- 1) FY2014 Q1 Financial Results
- 2) FY2014 Financial Outlook

Financial Highlights (First Quarter)



(Billions of yen)		FY2013		FY2014		Change	
		Q1 Actual	%	Q1 Actual	%	Amount	%
Revenue		222.0	-	246.2	-	+24.2	+10.9%
Business profit		9.6	4.4%	23.5	9.5%	+13.8	+143.1%
Profit from operating activities		7.3	3.3%	54.6	22.2%	+47.2	+643.6%
Profit before tax		6.5	2.9%	54.7	22.2%	+48.2	+740.6%
Profit for the period		4.9	2.2%	46.5	18.9%	+41.6	+835.2%
EPS		¥28.03		¥260.45			
Exchange rate	USD	¥98.76		¥102.16			
	EUR	¥128.95		¥140.07			

* Business profit is calculated by deducting cost of sales and SGA expenses from revenue

- ◆ Revenue and business profit exceeded expectations owing to yen depreciation and steady growth in the information equipment, devices & precision products, and sensing & industrial solutions business segments.
- ◆ Past service costs decreased more than expected due to changes in the defined benefit plan, resulting in better than expected profit from operating activities and profit for the period.

Information Equipment Segment

Inkjet Printer Business

- Revenue beat the plan.
- In developed economies, unit shipments were lower than forecast due to aggressive pricing by competitors, but ASPs were higher.
- Sales of high-capacity ink tank models and commercial printers expanded in line with expectations.
- Sales of consumables exceeded expectations due to improvement in the composition of the install base.
- Business profit also beat expectations, primarily due to printer cost reductions, and fixed cost reductions and postponements.

Business Systems Business

- Revenue and business profit beat the plan.
- The SIDM printer market was soft in Latin America but solid in China and other countries in Asia.
- The market for POS-related products remained steady, with Europe and America leading the way.

Visual Communications Business

- In addition to a spike in projector demand due to the football World Cup in Latin America and the capture of large education orders, sales in Japan and North America grew steadily. Unit shipment growth exceeded expectations, as did both revenue and business profit.

Devices & Precision Products Segment

Microdevices Business

- Both revenue and business profit beat the plan.
- Quartz was in line with the plan. Semiconductors exceeded the plan, as foundry orders, internal demand & external sales, which included some orders that were brought forward, were all solid.

Precision Products Business

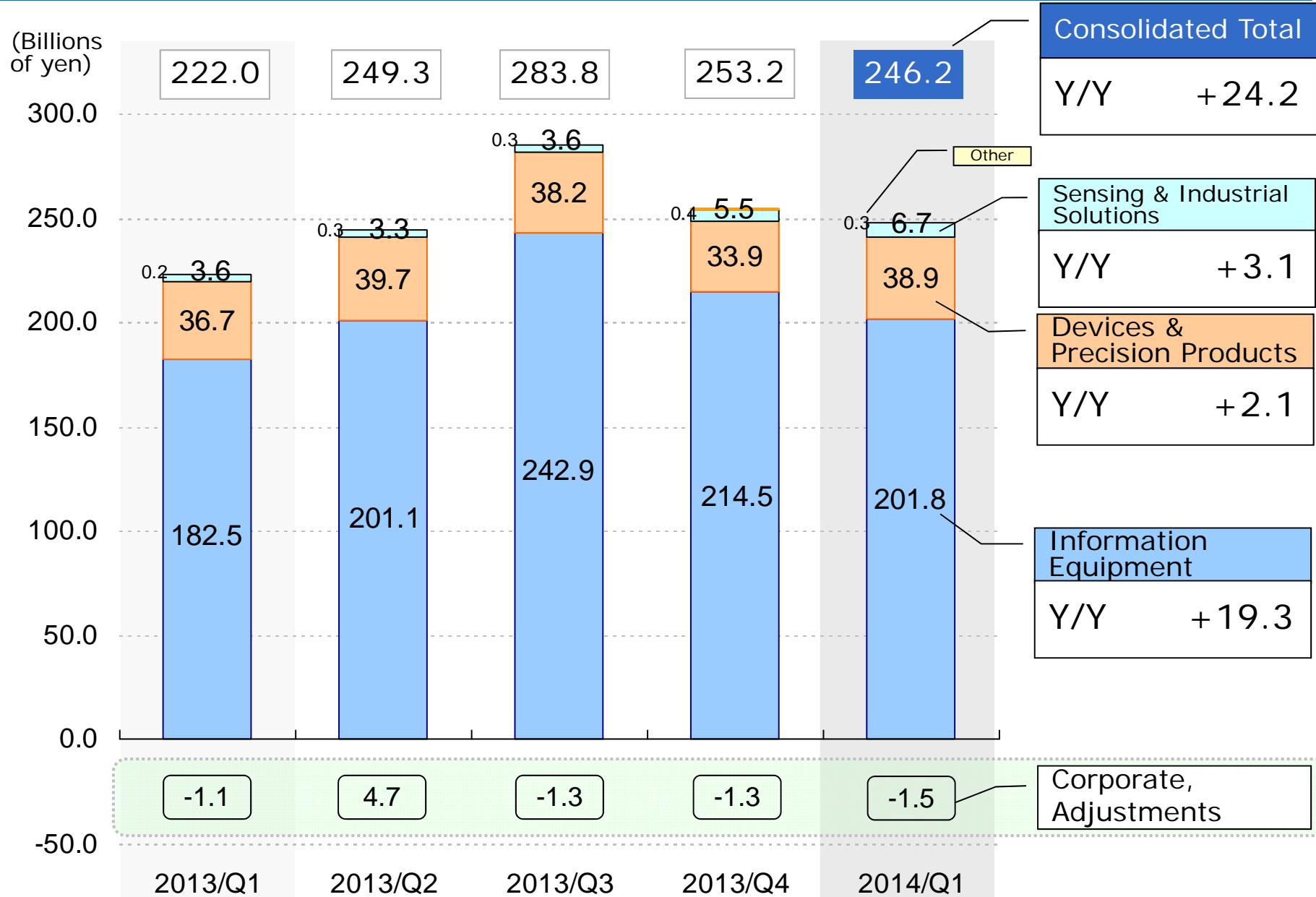
- Demand for branded watches was steady in Japan, resulting in higher-than-expected revenue and business profit.

Sensing & Industrial Solutions Segment

- Sensing systems was in line with plan while industrial solutions saw orders increase for precision assembly robots and IC handlers, resulting higher than projected revenue and business profit.

Quarterly Revenue Trend

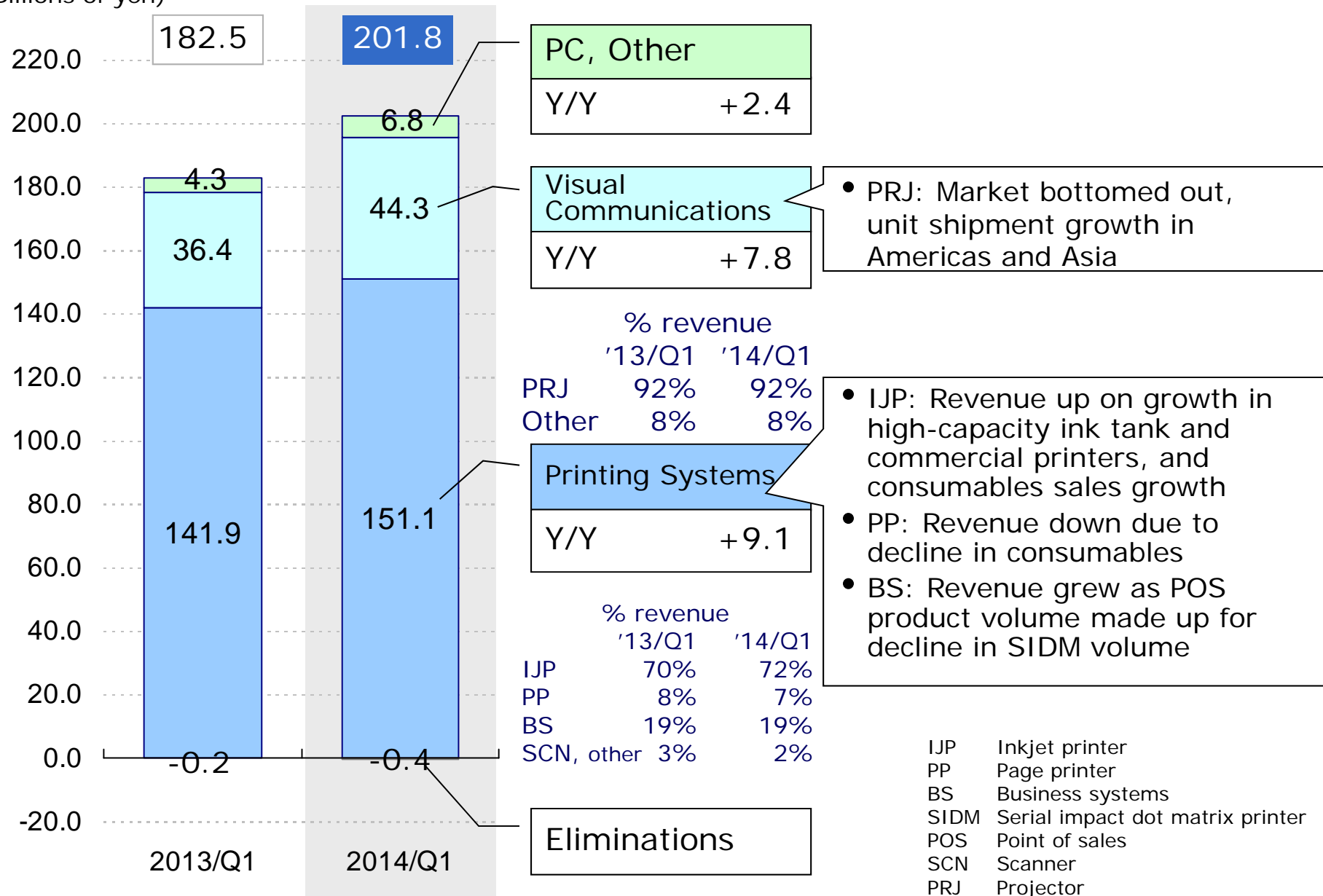
► By business segment



Quarterly Revenue Comparison

Information Equipment Segment

(Billions of yen)

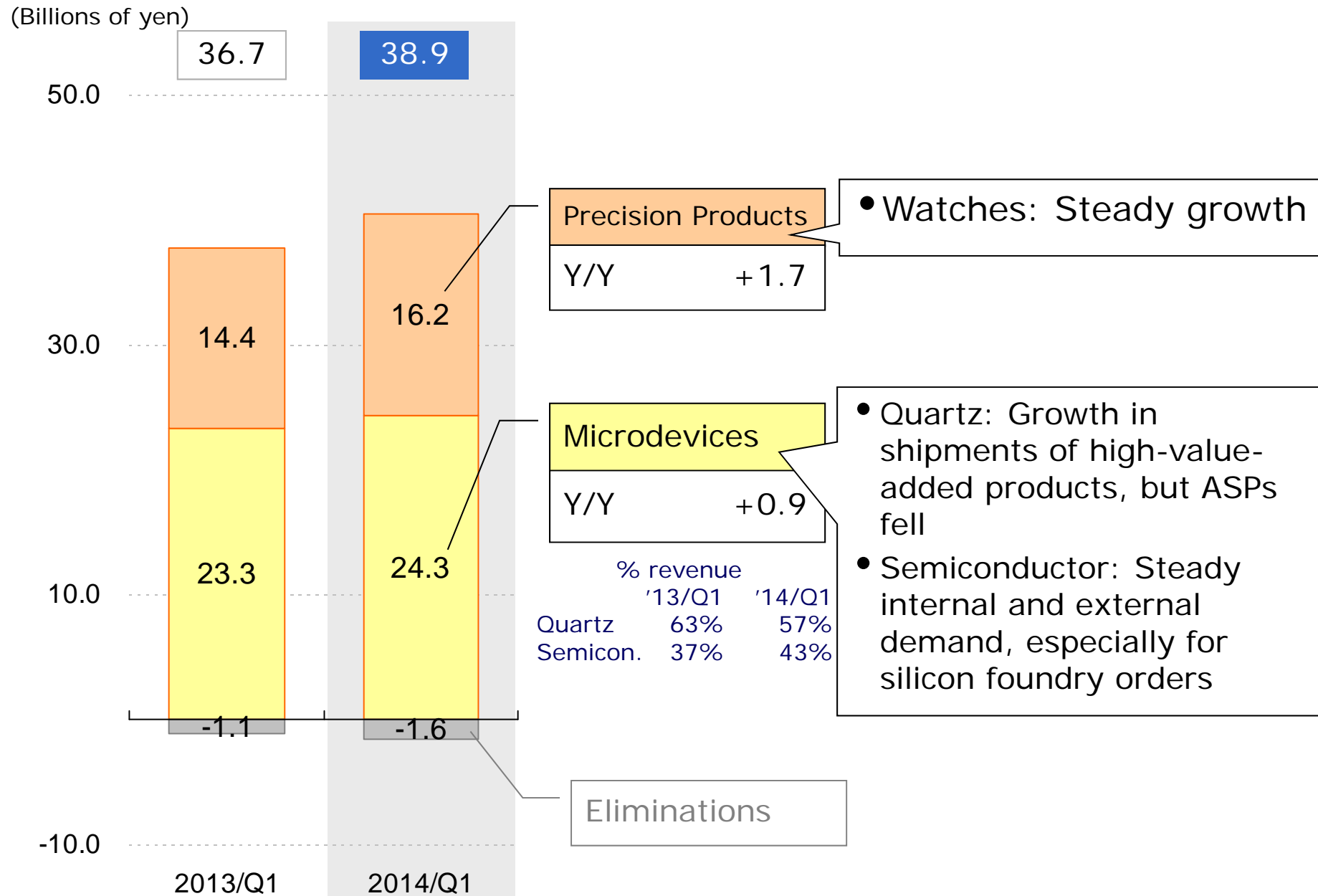


- PRJ: Market bottomed out, unit shipment growth in Americas and Asia

- IJP: Revenue up on growth in high-capacity ink tank and commercial printers, and consumables sales growth
- PP: Revenue down due to decline in consumables
- BS: Revenue grew as POS product volume made up for decline in SIDM volume

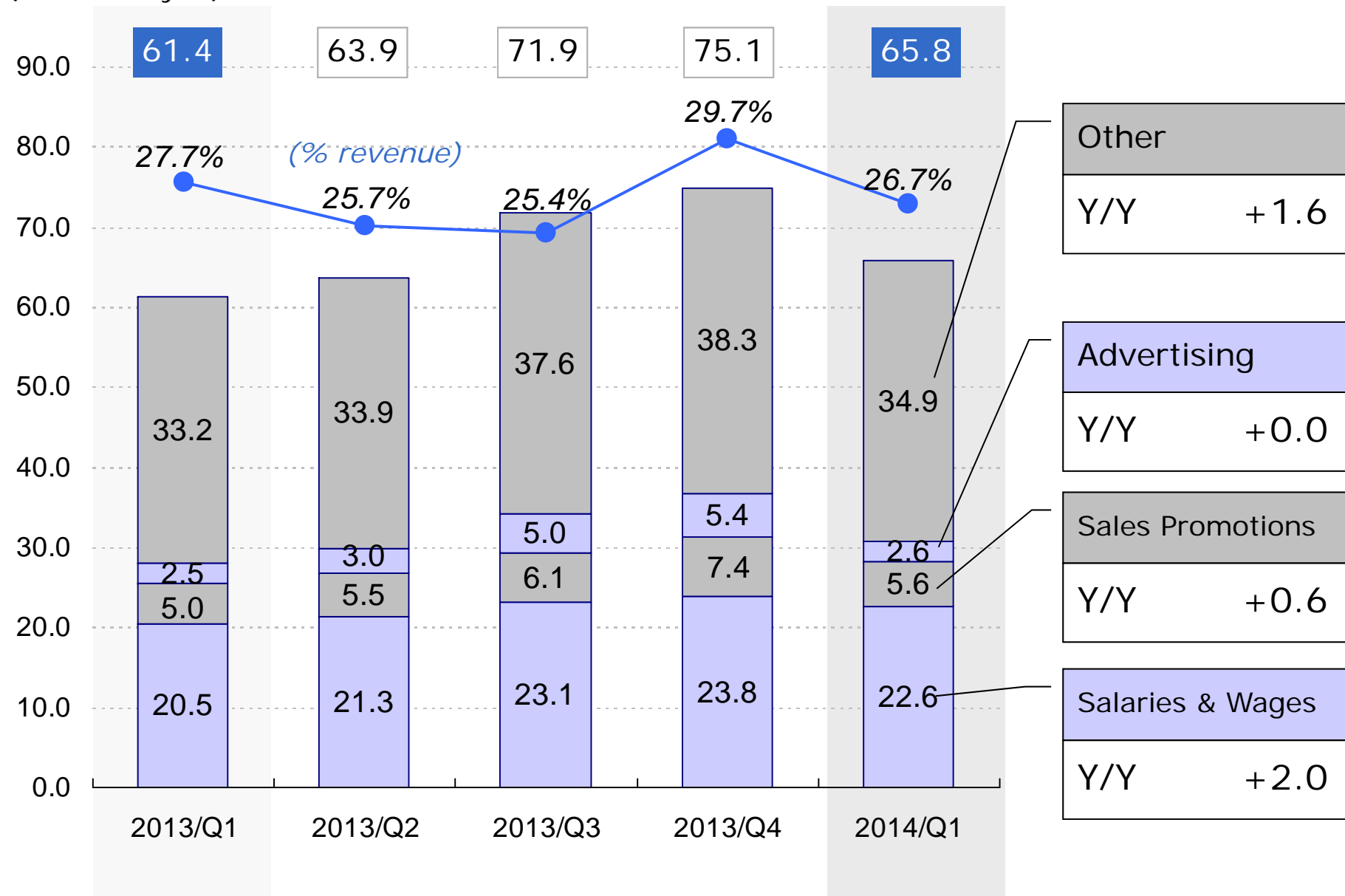
Quarterly Revenue Comparison

▶ Devices & Precision Products Segment



Quarterly Selling, General and Administrative Expenses

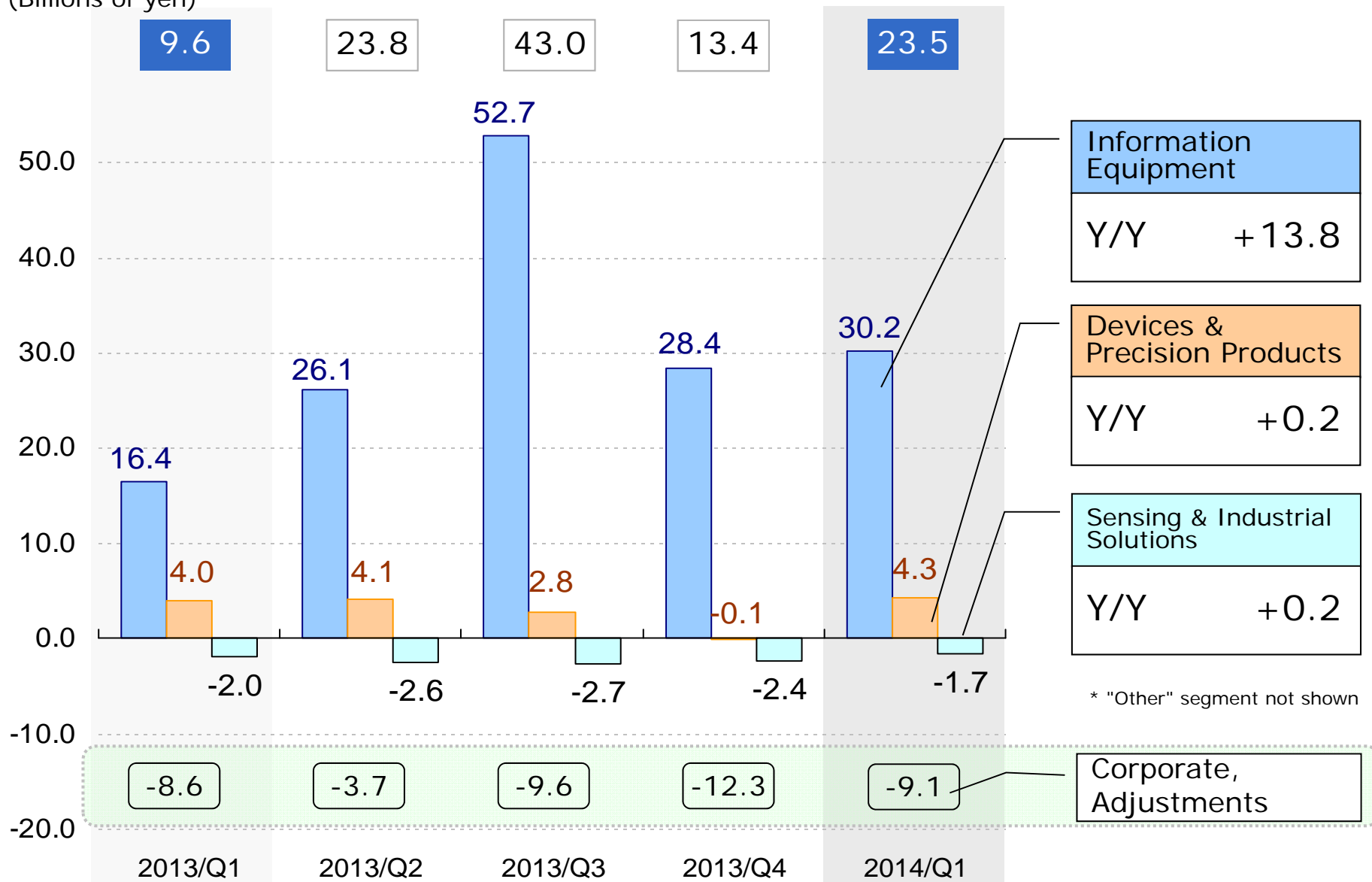
(Billions of yen)



Quarterly Business Profit Trend

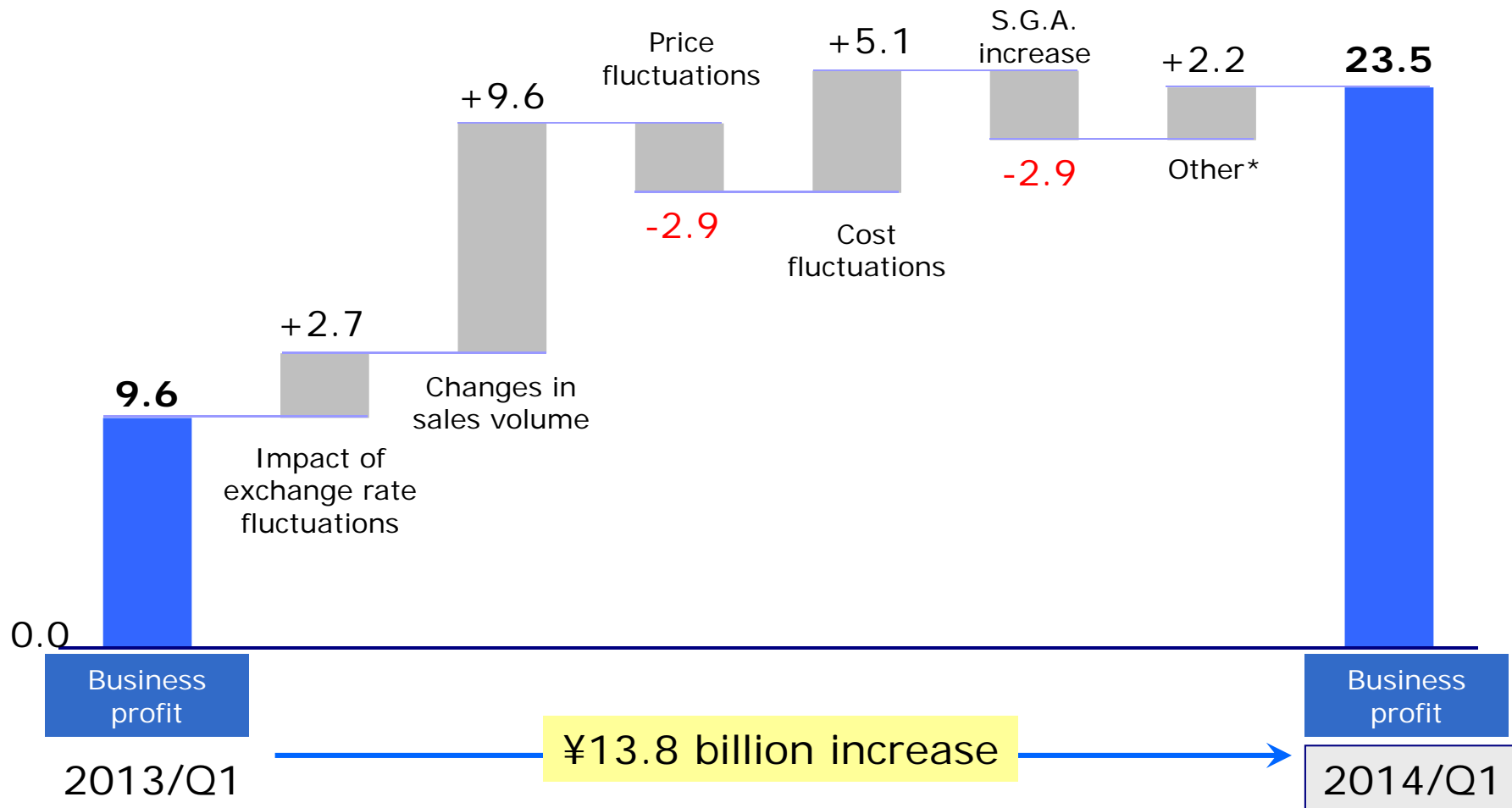
► By business segment

(Billions of yen)



Business Profit Fluctuation Cause Analysis

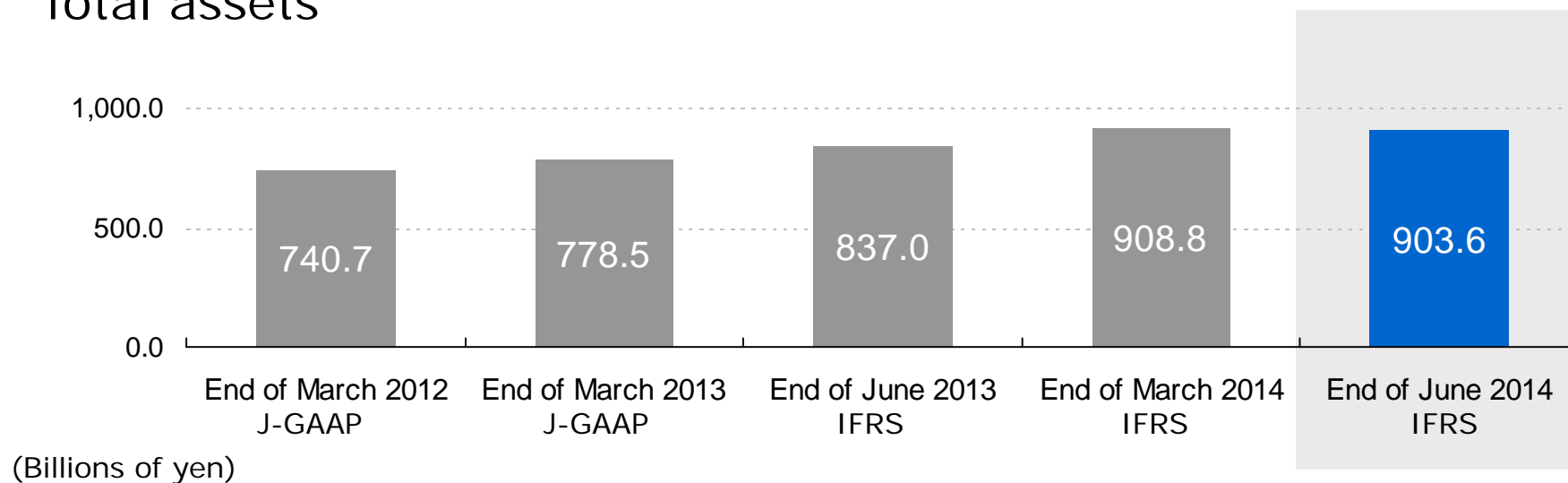
(Billions of yen)



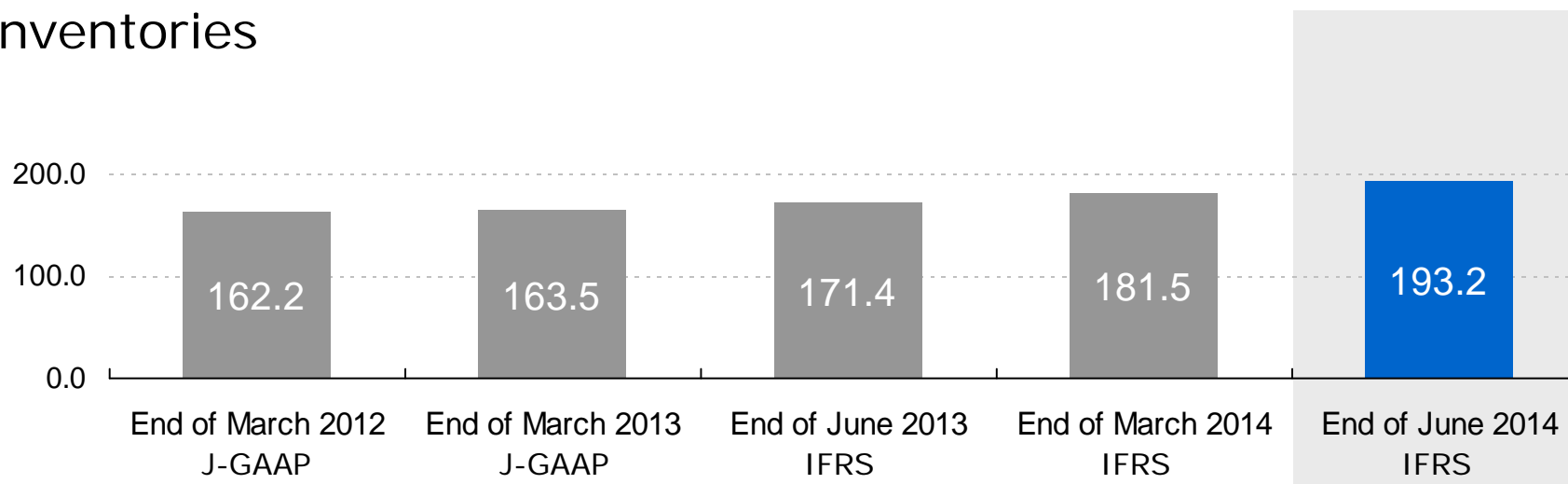
* The corporate and other segments in this comparison include products and businesses that cannot be compared directly with similar items in the previous year.

Statements of Financial Position

Total assets

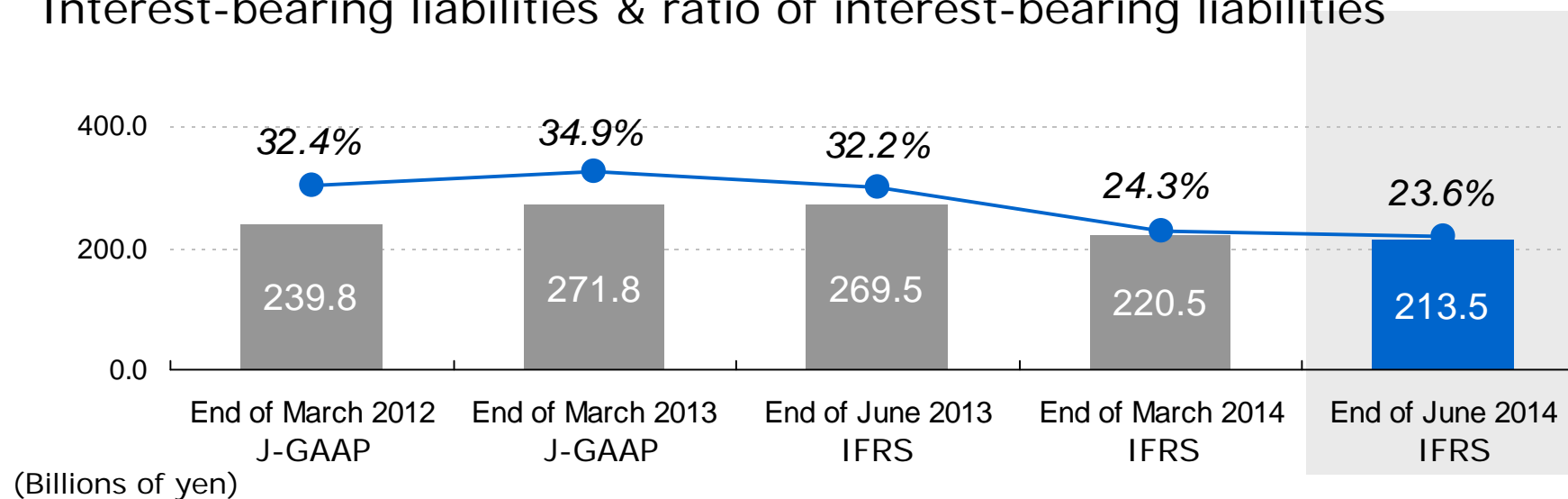


Inventories

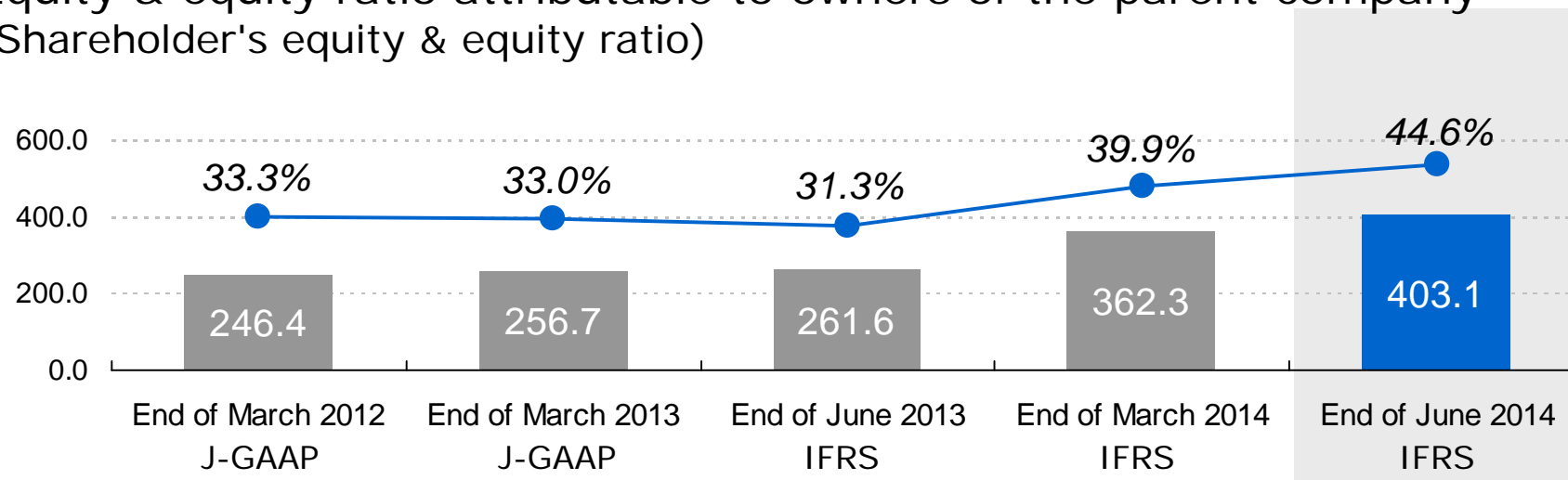


Statements of Financial Position

Interest-bearing liabilities & ratio of interest-bearing liabilities



Equity & equity ratio attributable to owners of the parent company (Shareholder's equity & equity ratio)



*Interest-bearing liabilities: Includes lease obligations

- 1) FY2014 Q1 Financial Results
- 2) FY2014 Financial Outlook

FY2014 Financial Outlook



(Billions of yen)	FY2013		FY2014				Change (amount, %)	
	Actual	%	4/30 Outlook	%	Current Outlook	%	Y/Y	Vs. 4/30 Outlook
Revenue	1,008.4	-	1,010.0	-	1,040.0	-	31.5 +3.1%	+30.0 +3.0%
Business profit	90.0	8.9%	85.0	8.4%	92.0	8.8%	+1.9 +2.1%	+7.0 +8.2%
Profit from operating activities	79.5	7.9%	104.0	10.3%	120.0	11.5%	+40.4 +50.8%	+16.0 +15.4%
Profit before tax	77.9	7.7%	103.0	10.2%	119.0	11.4%	+41.0 +52.6%	+16.0 +15.5%
Profit for the year	84.4	8.4%	80.0	7.9%	100.0	9.6%	+15.5 +18.4%	+20.0 +25.0%
EPS	¥472.03		¥447.20		¥559.00			
Exchange rate	USD	¥100.23	¥100.00		¥100.00			
	EUR	¥134.37	¥135.00		¥136.00			

Current outlook exchange rate assumptions from Q2 onward

USD: ¥100.00

EUR: ¥135.00

Foreign exchange sensitivity (effect of 1-yen depreciation on FY2014 results)

	Revenue	Business profit
USD	Approx. +¥3.7 bil.	Approx. +¥0.3 bil.
EUR	Approx. +¥1.1 bil.	Approx. +¥0.8 bil.

* Business profit is calculated by deducting cost of sales and SGA expenses from revenue

Considerations factored into outlook for remainder of FY2014

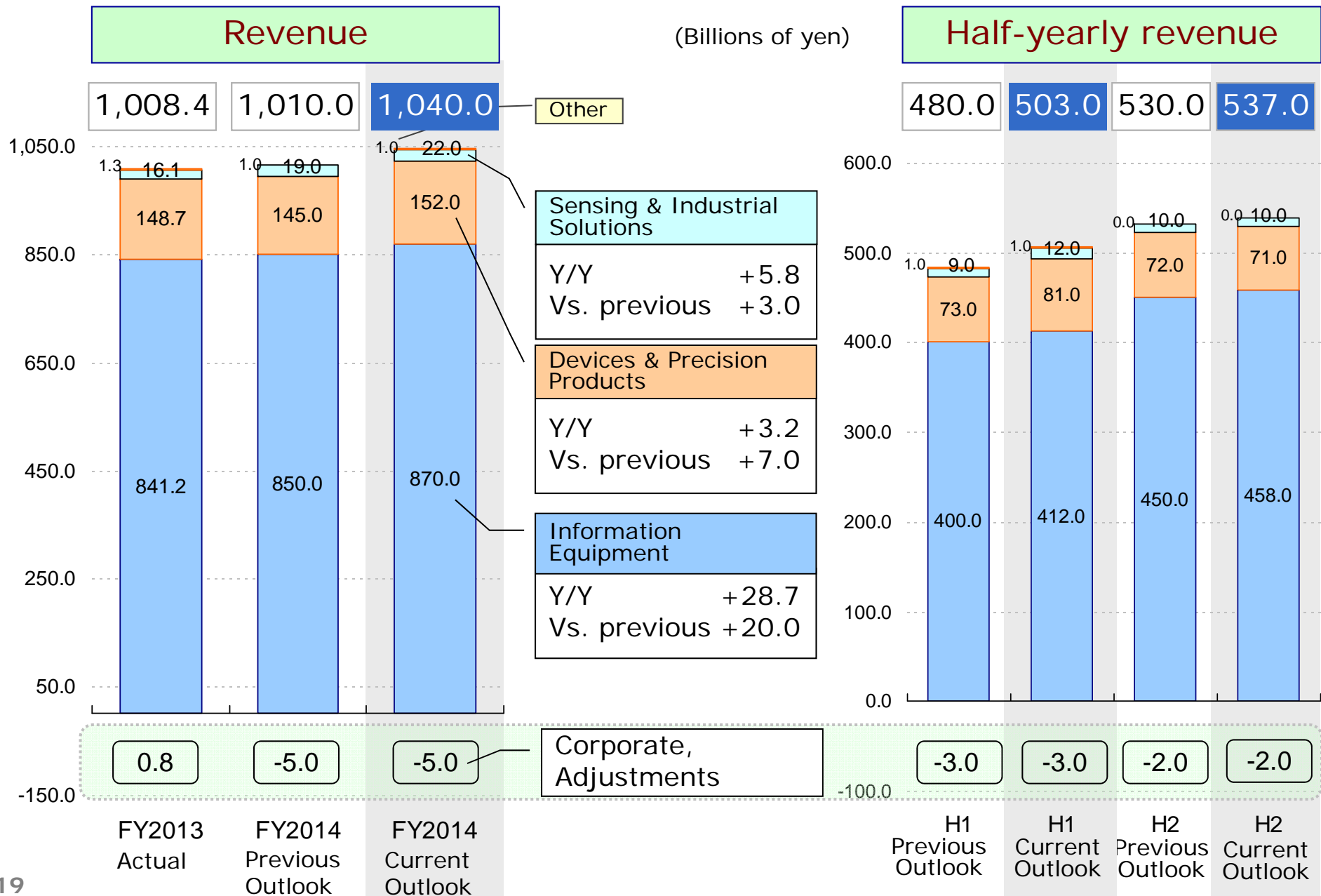
- IJP business: Factored in actions to expand sales of home and office printers in developed economies to achieve initial sales targets so as to expand sales of consumables next year and beyond
- Microdevices business: Factored in the effects of orders brought forward into the first half

	Revenue			Business Profit		
	Previous Outlook	Current Outlook	Revision	Previous Outlook	Current Outlook	Revision
First Half	480.0	503.0		24.0	38.0	
Second Half	530.0	537.0		61.0	54.0	
Full Year	1,010.0	1,040.0		85.0	92.0	

* Q2 results projected to exceed previous outlook

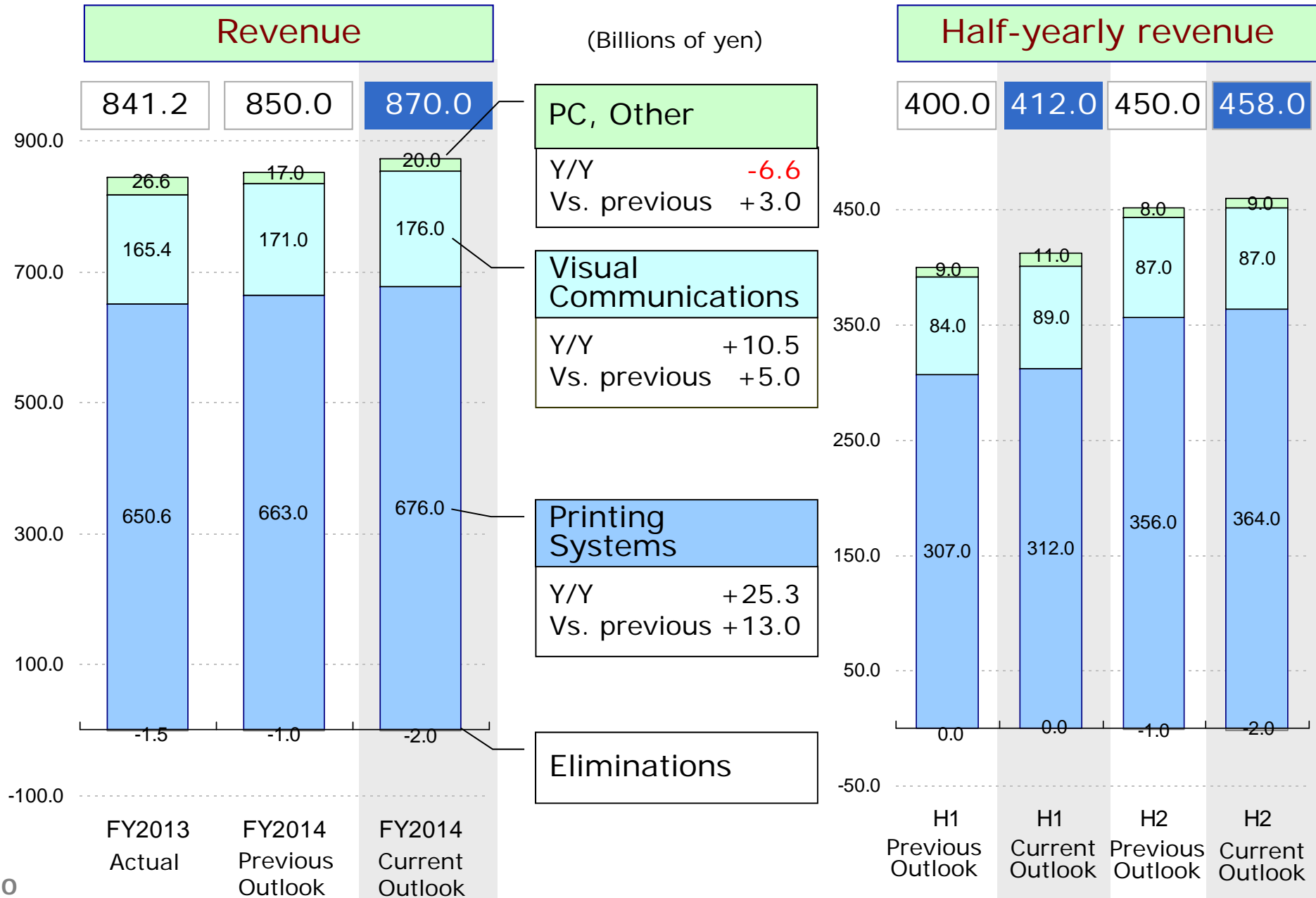
FY2014 Financial Outlook (Revenue)

► By business segment



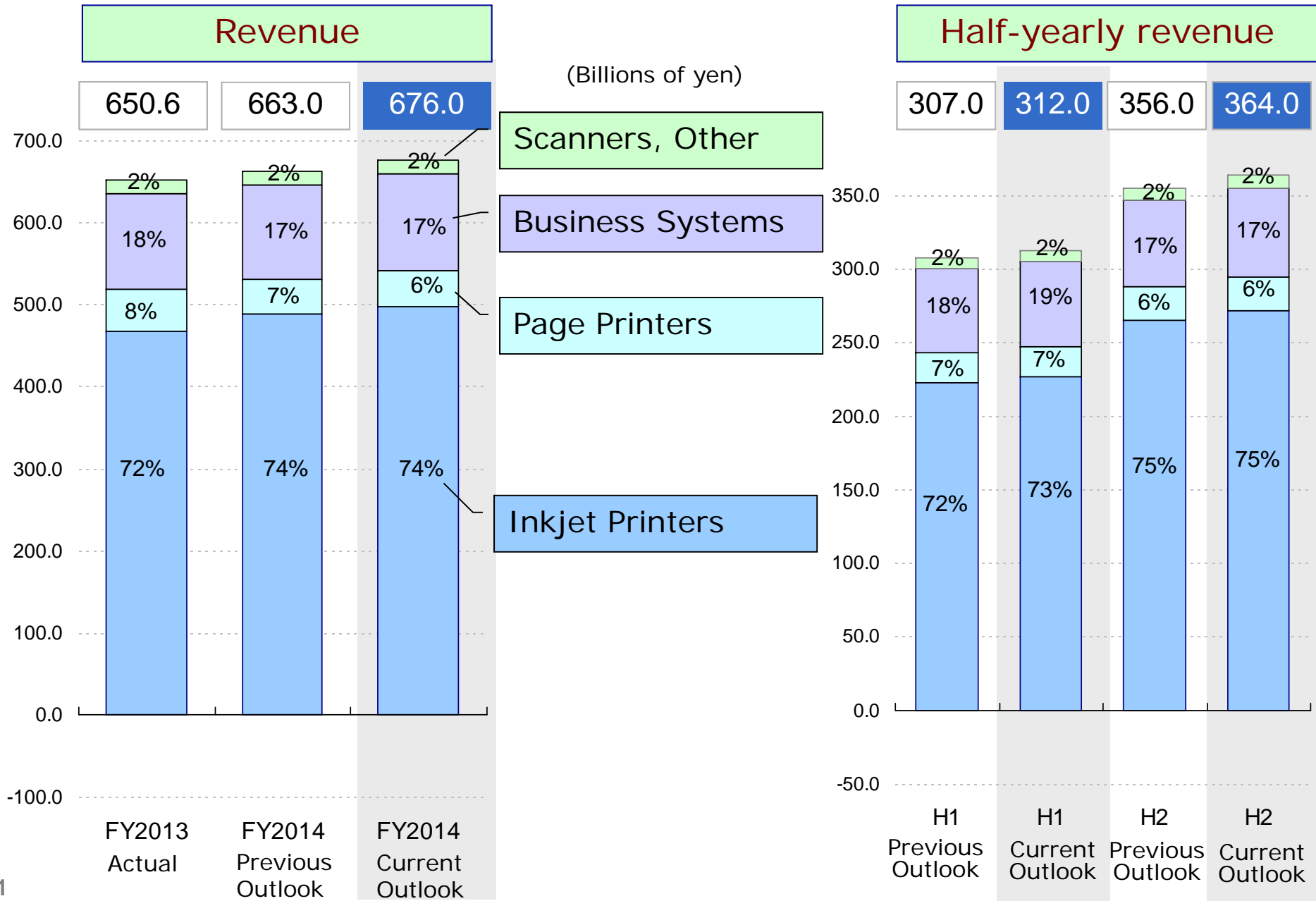
Revenue Outlook by Business

Information Equipment Segment



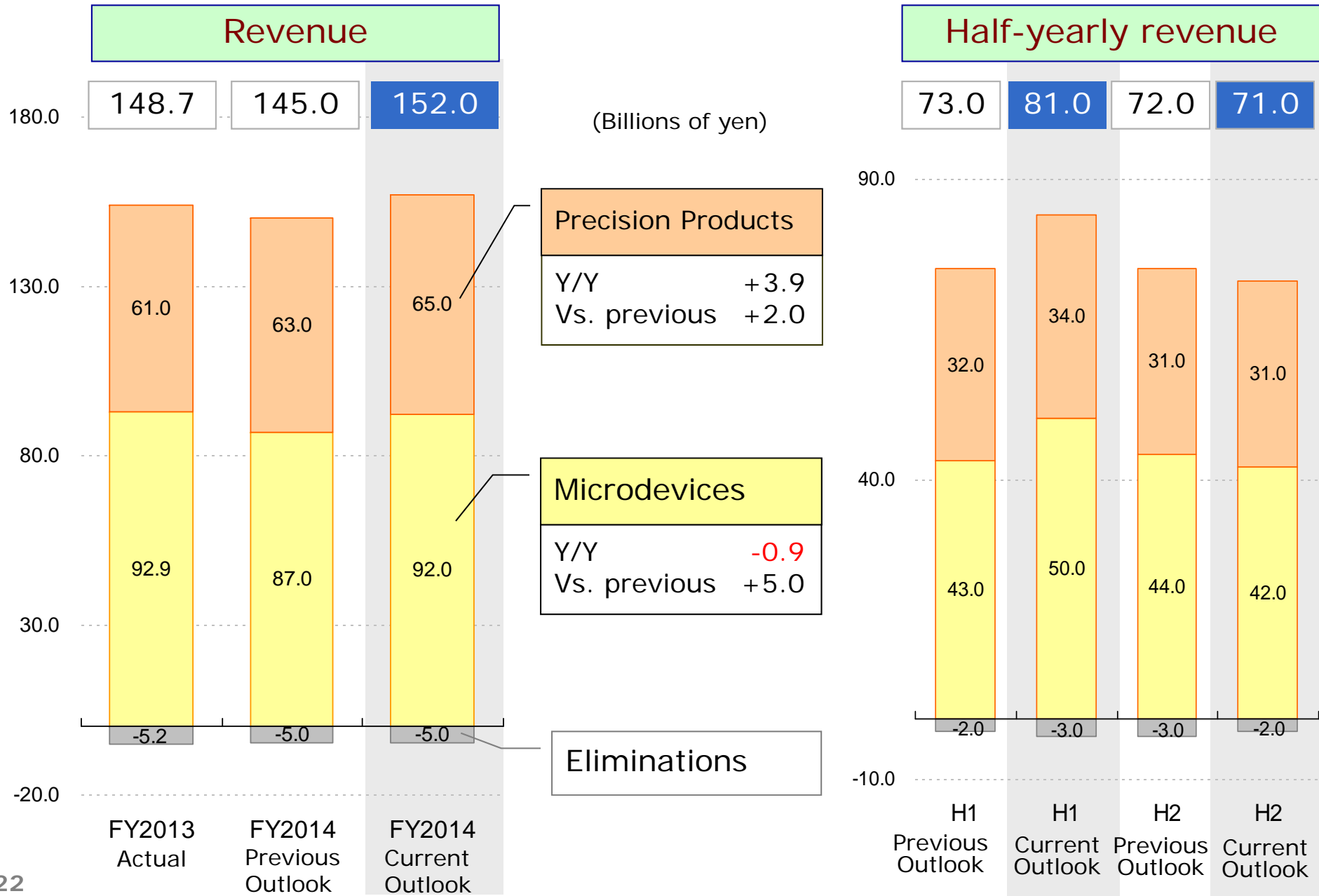
Revenue Outlook by Business

▶ Printing Systems Business



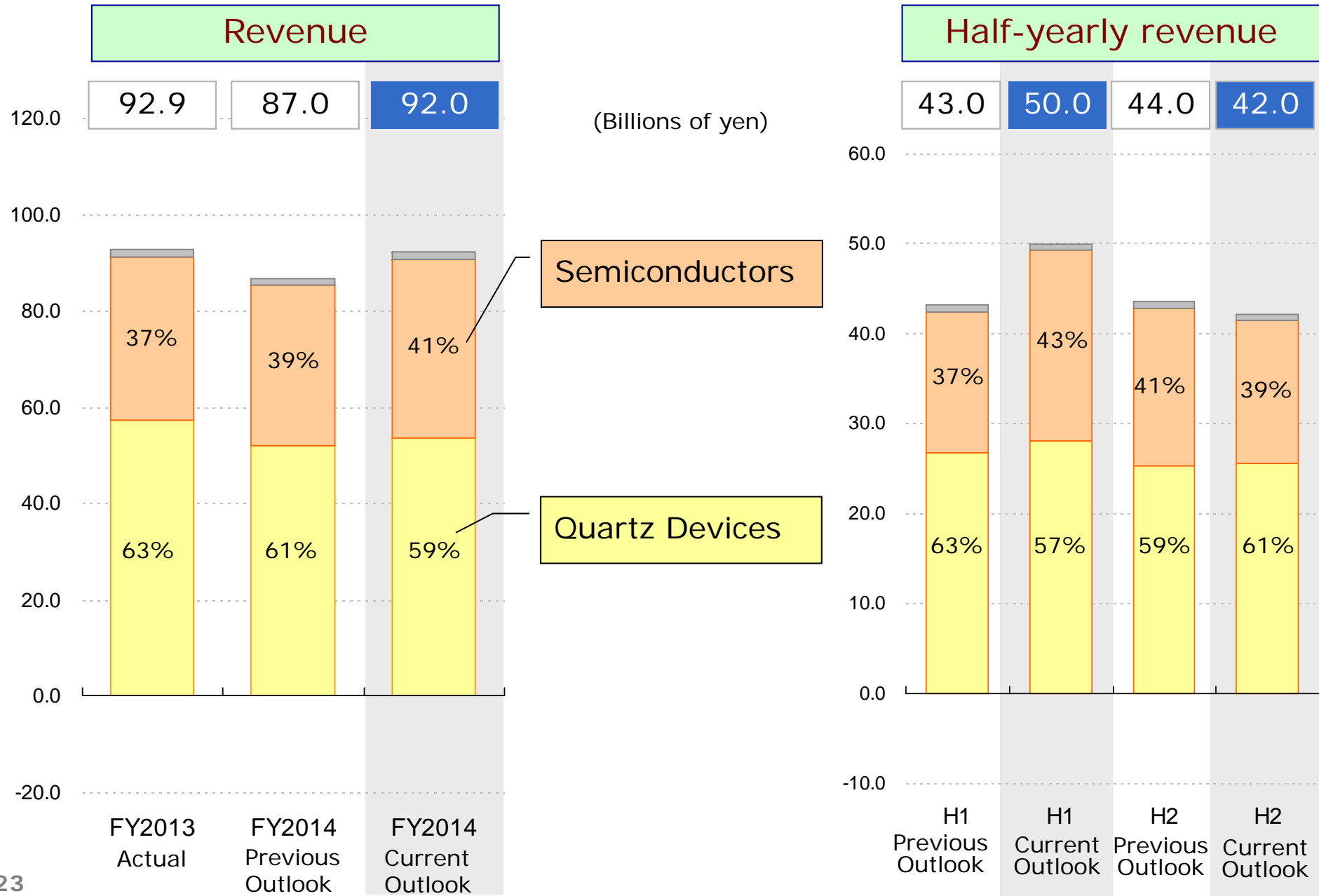
Revenue Outlook by Business

▶ Devices & Precision Products Segment



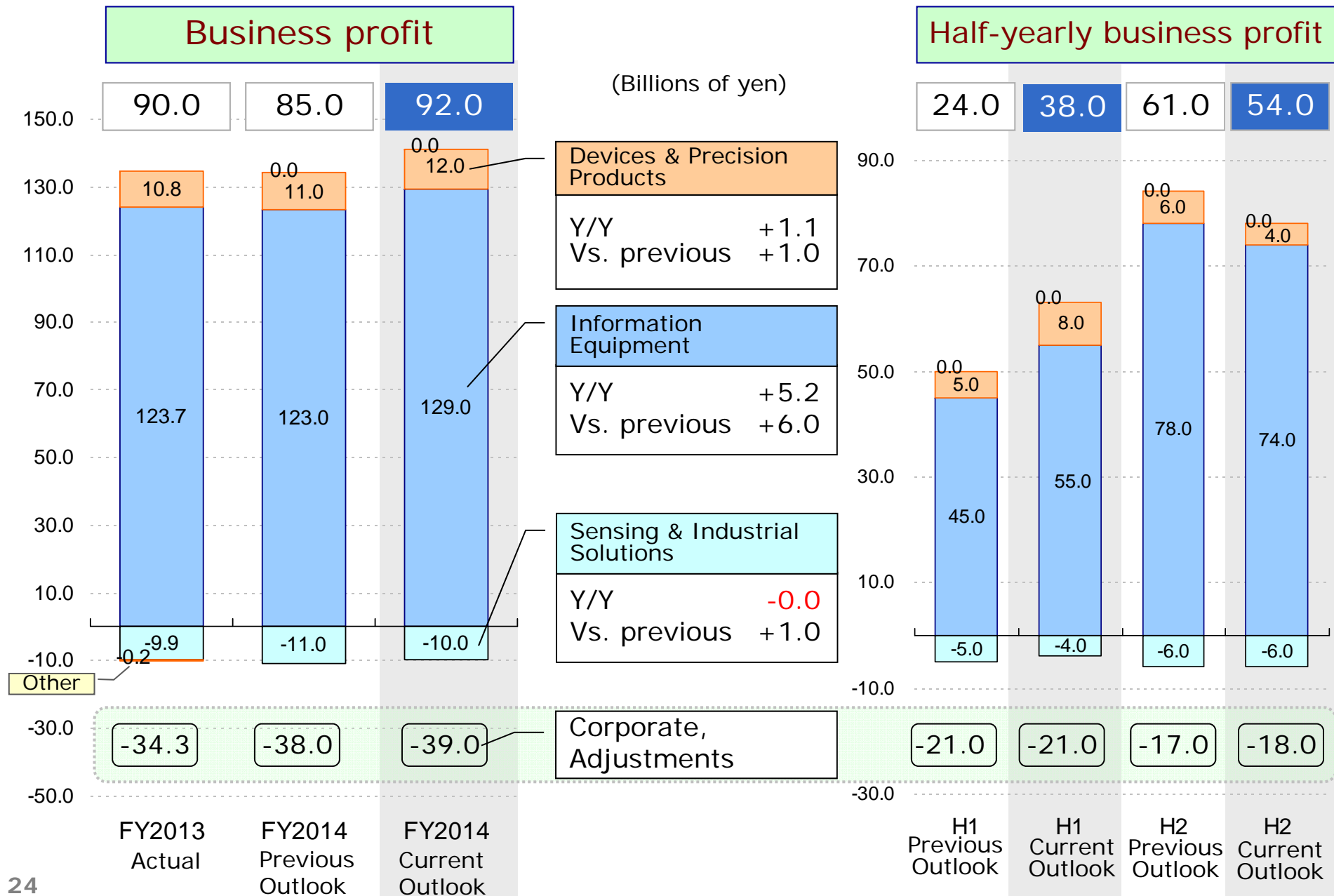
Revenue Outlook by Business

▶ Microdevices Business

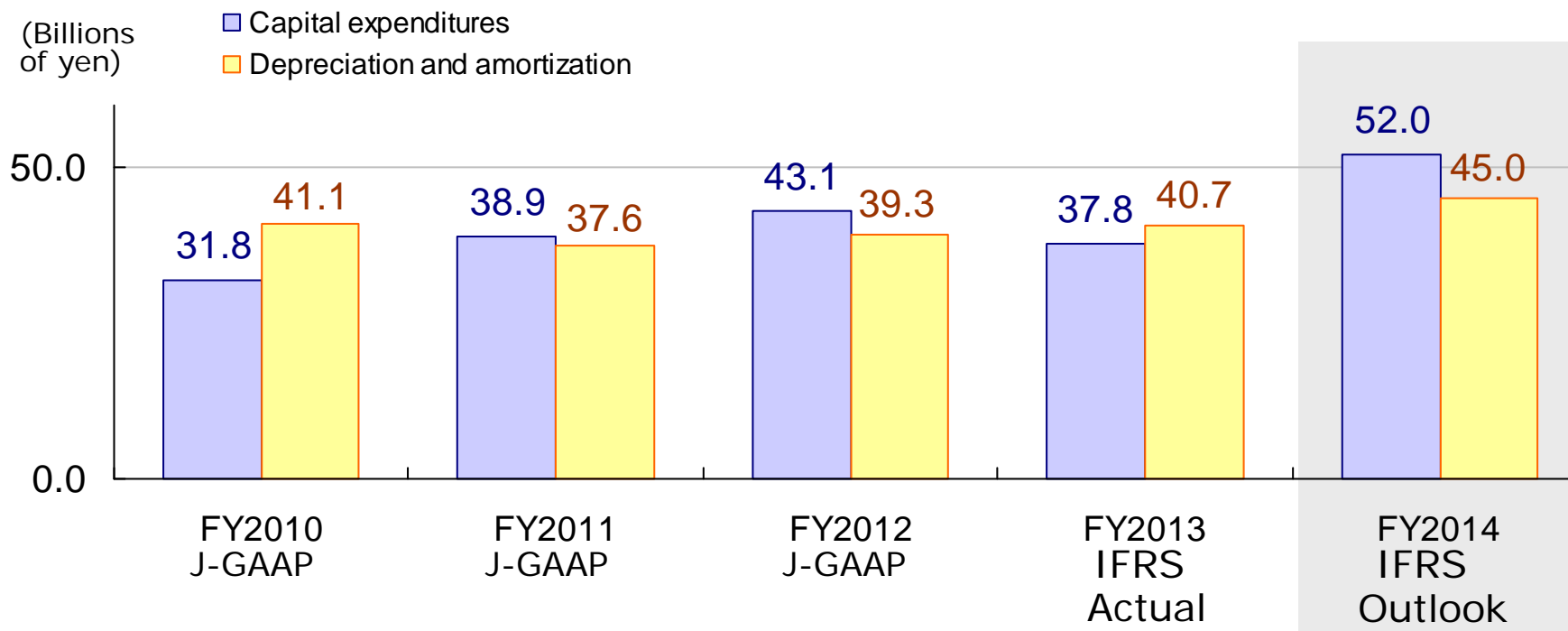


FY2014 Financial Outlook (Business Profit)

► By business segment



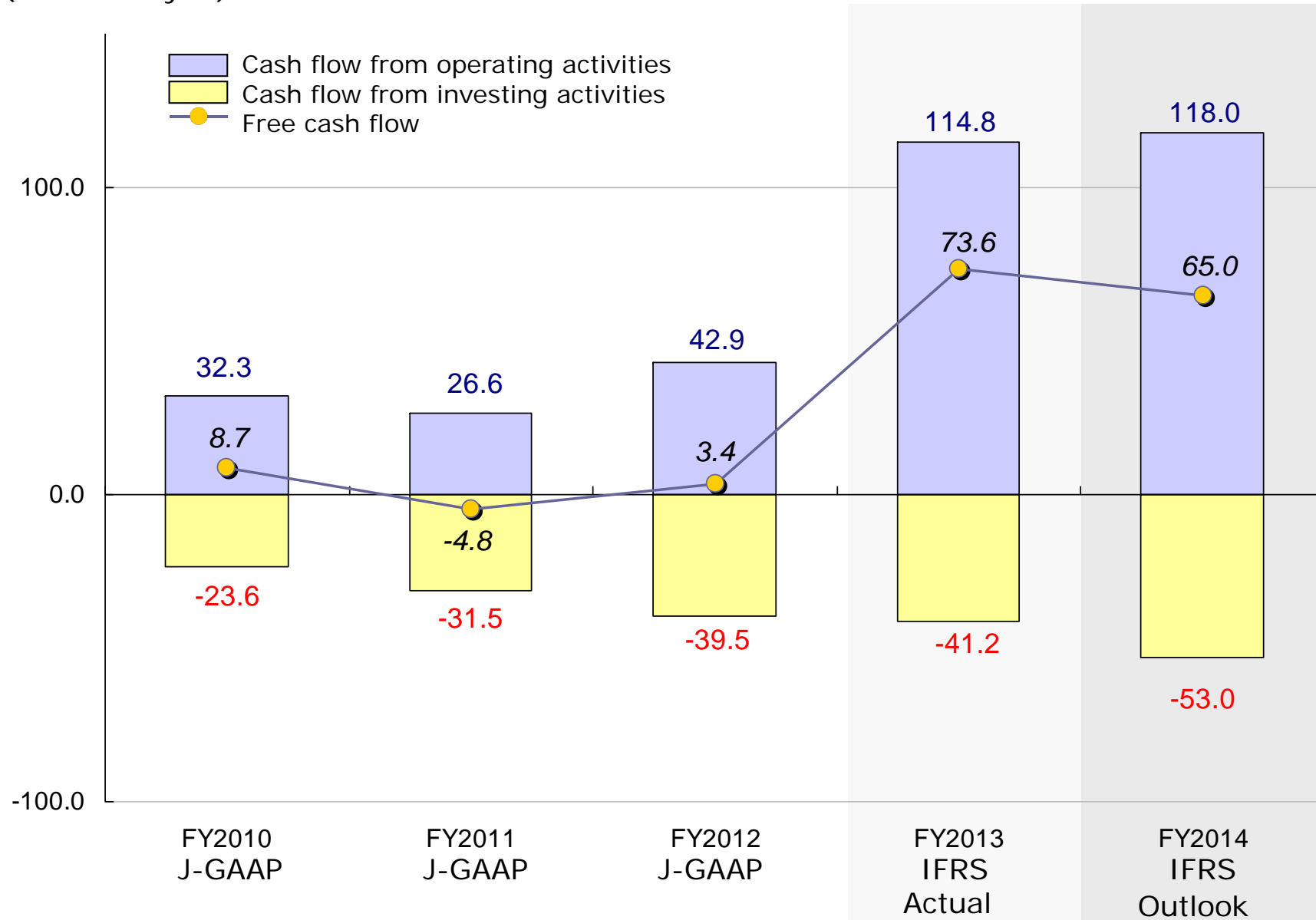
Outlook for Capital Expenditure and Depreciation and Amortization Expenses



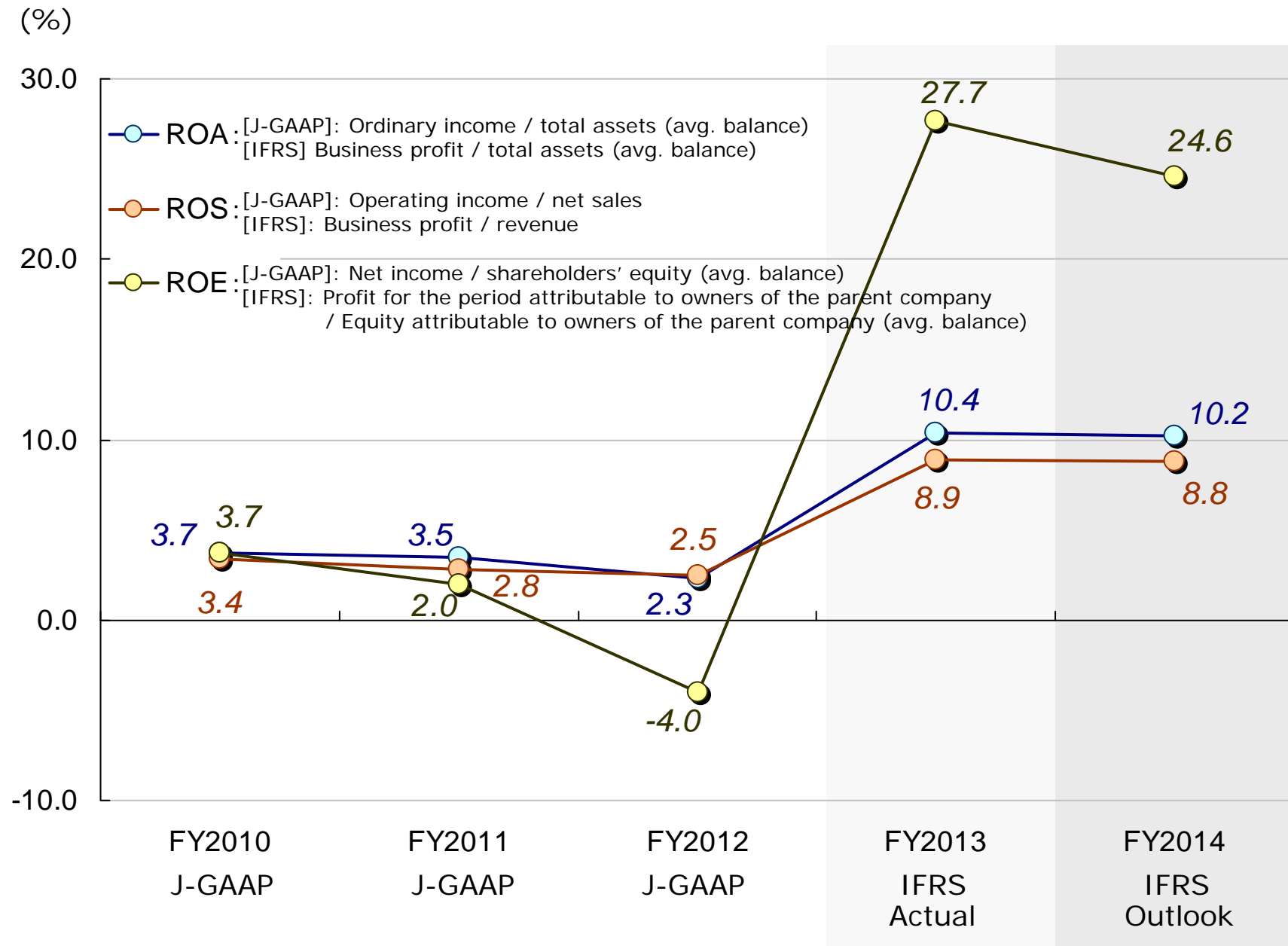
Breakdown by segment	FY2013 Actual		FY2014 Outlook	
	Cap. Ex.	D&A	Cap. Ex.	D&A
Information Equipment	26.8	27.3	36.0	32.0
Devices & Precision Products	8.0	7.6	9.0	8.0
Sensing & Industrial Solutions	0.8	0.7	2.0	1.0
Other/Corporate	2.0	4.9	5.0	4.0

Free Cash Flow Outlook

(Billions of yen)



Main Management Indicators



EPSON
EXCEED YOUR VISION